

MEDIA RELEASE

Vayeron partners with TSA in Brazil

For Immediate Release.

Vayeron announces a strategic Smart-Idler® distribution and product support partnership with major Brazilian automation and technology solutions provider – Tecnologia de Sistemas de Automação S/A (TSA).

Smart-Idler® is Vayeron's conveyor technology offering that eliminates belt conveyor roller related downtime, fires and enables targeted and optimized conveyor roller maintenance for operators. Through Smart-Idler® significant conveyor maintenance and downtime reduction savings can be realized.

Vayeron is rapidly growing the global distribution of its Smart-Idler® product line. Users located in Brazil are now able to source Smart-Idler® enabled conveyor roller solutions locally through conveyor roller manufacturers located in Brazil with the full confidence that their solutions are backed by the experience, capability, and support of TSA.

The Brazilian market is an important market for Vayeron. The bulk materials handling operations in Brazil are some of the world's largest with an urgent need to modernize and increase production efficiencies.

TSA is trusted by tier one mining and industrial companies to provide on-site automation services and technology road mapping to assist customers in obtaining the maximum benefit from automation and Industry4.0 technologies.

Vayeron CEO, Ryan Norris said "the alignment of the two companies represents a clear strategic synergy which will enable the accelerated product penetration for the Smart-Idler® technology in Brazil. TSA's trusted place among globally leading tier one industrial process and bulk materials handling companies will ensure that end-users can adopt with full confidence that the technology is backed by local expertise."

"Our Smart-Idler® system for the elimination of conveyor roller related downtime on bulk materials handling conveyors, is receiving significant industry demand from customers located in Brazil. It is important to us to be able to deliver a quality solution through our local partners and to align their strengths with our product and commercialization strategy. TSA are at the forefront in the local Brazilian market, with also a footprint in Africa – they make the perfect partner for Vayeron." Mr. Norris said.

TSA's Business Director, Rômulo Campos Machado said "the Smart Idler solution is totally aligned with the industry's digital transformation goals and its advent clearly shows that predictive maintenance on belt conveyors will not be the same. The innovation and quality of Vayeron's solution combined with TSA's expertise and experience point to a successful partnership".

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For more information visit,

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About Vayeron

Vayeron Pty Ltd is a leading Industrial IoT equipment manufacturer for the Global Mining and Bulk Materials Handling industry. Vayeron provides solutions to industrial process productivity challenges that anchor physical equipment to the digital world.

Vayeron designs, manufactures, and sells wireless hardware monitoring technologies which are innovative and unique in their design and capability. Our objective is to make products that are easy to deploy, operate and maintain and achieve a high return on investment for the end-user.

About TSA – Tecnologia de Sistemas de Automação S/A

Headquartered in Belo Horizonte, Minas Gerais, the company has a team of highly qualified professionals and two branches in the cities of Vitória, Espírito Santo, and in Parauapebas, Pará, to meet market demands.

TSA is a Brazilian engineering and integrated solutions company with 28 years of experience in the national and international markets. It is a company that offers solutions in the areas of automation, electrical, instrumentation, industrial IT, process optimization, commissioning, and turnkey supplies. It presents itself as a provider of innovative technologies for high complexity projects in segments of mining & metals, railway, logistics, energy & oil, and others.

Website: www.tsaengenharia.com.br

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